

## Stamatis KARAGOUNIS (Mr.)

**Date of Birth:** 28 June 1969

**Nationality:** Greek

**Home Address:** 14, Lykavittou Str.  
10673 Athens, Greece

**Telephone:** +30 699 837 8822, +30 211 40 80 341

**Email:** [Karagounis.s@fairworks.gr](mailto:Karagounis.s@fairworks.gr)

**LinkedIn Profile:** <https://gr.linkedin.com/in/stamatis-karagounis-2b819394>

### Work Experience:

---

#### **08/2013 - Today FairWorks GP - Partner and Managing Director**

FairWorks is a consulting company aiming to support SME who have limited resources by offering professional financial services in the areas of:

- Business Process Management,
- Financial Management,
- Bank Loan Management,
- Credit Risk Management,
- Investment Evaluation,
- Marketing and corporate branding services.

#### **07/2011 – 08/2013 Independent Business Consultant**

External financial consultant in privately held companies. Projects were medium to long term and involved bank loan renegotiation and restructuring, business process improvement and financial planning and management

#### **08/2010 – 08/2010 Marfin – Egnatia Bank SA – Branch Manager at Piraeus branch**

Managing a team of 18 people. At the branch I was responsible for close to 300 entities with € 250 m of outstanding corporate loans / credit lines and € 20 m of business deposits.

#### **02/2008 – 08/2010 Marfin – Egnatia Leasing SA – General Manager**

Managing a team of 45 people. Outstanding leasing agreements in 2010 was € 525 m and EBT of € 6.5 m.

#### **05/2006 – 02/2008 Piraeus Leasing SA – Business Development Manager**

Annual target for new leasing agreement of € 450 m and managing a team of 20 people. In 2008, Piraeus Leasing SA achieved outstanding leasing loans of € 1,200 m.

#### **12/2001 – 05/2006 Cyprus Leasing SA – Credit and Marketing Head**

Managing a team of 5 people and annual budget of € 250 m of new leasing contracts. In 2005, Cyprus Leasing SA achieved outstanding leasing loans of € 450 m.

#### **02/1998 – 12/2001 Cyprus Leasing SA – Finance Department / Head of MIS Reporting**

Responsible for establishing and producing the right reporting to analyse financial and business results and manager of 3 people.

## **Studies:**

---

### **2003 MSc in Banking, Hellenic Open University, Greece**

Banking Environment, Banks Management, Means of Banking Operations, Banking Strategy.

### **1993 MA in Economics, National and Kapodistrian University of Athens, Greece**

Macroeconomics, Microeconomics, Economic History, Economic Theory, Mathematics, Statistics, Applied Economics, International Trade, etc.

## **Memberships**

---

- Economic Chamber of Greece since 2000
- Institute of Certified Accountants Greece (A' Class Signatory) since 2002

## **Memberships**

---

### IT Skills:

- Advanced user of MS Office
- Experienced user of ERP Systems

### Languages:

- Greek: Native
- English: Full professional proficiency